

ALLOCATION PLAN

Wells Fargo shall distribute at least \$385 million to the Settlement Class as follows. Customers with multiple Eligible CPI Policies will receive compensation, as applicable, for each Eligible CPI Policy. Each Eligible CPI Policy will be compensated only once according to the Customer definitions in and incorporated into the Settlement Agreement. All defined terms used here shall have the same meaning given to them in the Settlement Agreement and Definitions (Ex. A):

1. To each of the Duplicative Coverage Customers (each to be paid as applicable according to the circumstances of the Customer's Eligible Account and Eligible CPI Policy):
 - a. A refund of Assessed Fees;
 - b. A refund of Duplicative CPI Premium;
 - c. A refund of Duplicative CPI Interest;
 - d. A payment for Greater Loan Accrued Interest Compensation; and
 - e. A payment for Loss of Use of Funds Compensation.
2. To each of the Duplicative Coverage—Repossession Customers (each to be paid as applicable according to the circumstances of the Customer's Eligible Account and Eligible CPI Policy), for each CPI-Related Repossession:
 - a. \$4,000 as an estimate for out-of-pocket transportation and non-transportation expenses to compensate for lost use of the Vehicle;
 - b. A payment for Equity Adjustment Compensation;
 - c. A refund of Repossession Costs;
 - d. A refund of Assessed Fees;
 - e. A refund of Duplicative CPI Premium;
 - f. A refund of Duplicative CPI Interest;
 - g. A payment for Greater Loan Accrued Interest Compensation;
 - h. A refund of Payments Made on the Deficiency Balance;

- 1 i. A payment for Adjustment for Prior Tax Reporting Compensation; and
- 2 j. A payment for Loss of Use of Funds Compensation.
- 3 3. To each of the Five State Customers (each to be paid as applicable according
- 4 to the circumstances of the Customer's Eligible Account and Eligible CPI
- 5 Policy):
- 6 a. A refund of CPI Premium;
- 7 b. A refund of CPI Interest;
- 8 c. A refund of Assessed Fees;
- 9 d. A payment for Greater Loan Accrued Interest Compensation; and
- 10 e. A payment for Loss of Use of Funds Compensation.
- 11 4. To each of the Five State—Repossession Customers (each to be paid as
- 12 applicable according to the circumstances of the Customer's Eligible Account
- 13 and Eligible CPI Policy), for each CPI-Related Repossession:
- 14 a. \$4,000 as an estimate for out-of-pocket transportation and non-
- 15 transportation expenses to compensate for lost use of the Vehicle;
- 16 b. A payment for Equity Adjustment Compensation;
- 17 c. A refund of Repossession Costs;
- 18 d. A refund of Assessed Fees;
- 19 e. A refund of CPI Premium;
- 20 f. A refund of CPI Interest;
- 21 g. A payment for Greater Loan Accrued Interest Compensation;
- 22 h. A refund of Payments Made on the Deficiency Balance;
- 23 i. A payment for Adjustment for Prior Tax Reporting Compensation; and
- 24 j. A payment for Loss of Use of Funds Compensation.

25 Wells Fargo contemplates that fully effectuating its obligations under the
26 Settlement Agreement, including the compensation anticipated hereunder, may take
27 until early 2020. If Wells Fargo later determines that it will not fully effectuate the
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1 Settlement Agreement and related compensation by early 2020, Wells Fargo shall
2 notify Class Counsel for Plaintiffs and the Proposed Settlement Class of the updated
3 estimated timing for completion, and the parties shall cooperate in notifying the
4 Court and/or seeking Court approval for any reasonable modification to the
5 completion date, if necessary. Wells Fargo agrees, if necessary, to increase the
6 compensation under this Allocation Plan so that it is at least as expansive as any
7 compensation to be received under the Consent Orders (but not obligating Wells
8 Fargo in any event to provide double or multiple compensation to a Customer for
9 the same CPI Policy and/or related injuries).

10 Wells Fargo agrees to provide to Class Counsel for Plaintiffs and the
11 Proposed Settlement Class reasonable periodic reporting (no more often than once
12 per month) on progress toward satisfying Wells Fargo's compensation obligations
13 under the Allocation Plan until such compensation is completed.

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